



## CAPTAINS GOLF COURSE COMPARISON REPORT MARCH

	<u>Mar-19</u>	<u>Mar-20</u>	<u>Mar-21</u>	<u>Mar-22</u>	<u>Mar-23</u>	<u>Mar-24</u>
<b>REVENUE</b>						
<b>MEMBERSHIPS:</b>						
RESIDENTS - Early	\$ 128,693.00	\$ 25,272.00	\$ 128,115.00	\$ 258,683.00	\$ 220,771.00	\$ 240,915.00
RESIDENTS - Morning	\$ 75,868.00	\$ 26,298.00	\$ 66,551.70	\$ 130,952.00	\$ 149,620.40	\$ 161,125.50
RESIDENTS - Twilight	\$ 11,596.00	\$ 2,340.00	\$ 17,316.00	\$ 19,760.00	\$ 19,960.00	\$ 28,625.00
CHARTER NON-RESIDENTS	\$ 4,344.00	\$ -	\$ 6,080.00	\$ 5,205.00	\$ 3,610.00	\$ 5,745.00
NON-RESIDENTS	\$ 133,151.00	\$ 15,768.00	\$ 189,211.00	\$ 355,700.60	\$ 354,694.96	\$ 400,329.65
NON-RESIDENT TWILIGHT	\$ 8,004.00	\$ 1,400.00	\$ 29,179.00	\$ 48,071.00	\$ 37,600.00	\$ 46,221.95
AFP COLLEGIATE	\$ 3,054.00	\$ -	\$ 3,612.00	\$ 4,630.00	\$ 3,750.00	\$ 1,950.00
AFP JUNIOR	\$ 472.00	\$ -	\$ 816.00	\$ 1,265.00	\$ 1,312.00	\$ 1,000.00
<b>SUBTOTAL</b>	<b>\$ 365,182.00</b>	<b>\$ 71,078.00</b>	<b>\$ 440,880.70</b>	<b>\$ 824,266.60</b>	<b>\$ 791,318.36</b>	<b>\$ 885,912.10</b>
<b>GREEN FEES:</b>						
18 HOLE GREEN FEE	\$ 6,981.00	\$ 2,829.00	\$ 9,258.00	\$ 11,495.00	\$ 10,270.00	\$ 13,024.00
TWILIGHT GREEN FEES	\$ 3,391.00	\$ 2,058.00	\$ 4,917.00	\$ 3,835.00	\$ 2,475.00	\$ 6,419.00
BACK 9 GREEN FEES	\$ 182.00	\$ 428.00	\$ 2,071.00	\$ 1,830.00	\$ 3,645.00	\$ 1,725.00
ADVANCED RESERVATIONS	\$ 200.00	\$ 100.00	\$ 3,128.00	\$ 2,490.00	\$ 200.00	\$ 675.00
<b>SUBTOTAL</b>	<b>\$ 10,754.00</b>	<b>\$ 5,415.00</b>	<b>\$ 19,374.00</b>	<b>\$ 19,650.00</b>	<b>\$ 16,590.00</b>	<b>\$ 21,843.00</b>
<b>CARTS:</b>						
18 HOLE CART	\$ 3,833.08	\$ 2,005.56	\$ 7,793.12	\$ 7,273.76	\$ 6,994.96	\$ 6,293.93
9 HOLE CART	\$ 1,749.41	\$ 1,286.31	\$ 4,314.09	\$ 2,426.15	\$ 3,660.64	\$ 2,969.46
<b>SUBTOTAL</b>	<b>\$ 5,582.49</b>	<b>\$ 3,291.87</b>	<b>\$ 12,107.21</b>	<b>\$ 9,699.91</b>	<b>\$ 10,655.60</b>	<b>\$ 9,263.39</b>
DRIVING RANGE	\$ 3,683.00	\$ 2,025.00	\$ 2,774.00	\$ 7,146.00	\$ 6,294.00	\$ 5,411.00
PULL CARTS	\$ 170.43	\$ 68.67	\$ 125.10	\$ -	\$ 93.18	\$ 210.87
SNACK BAR RENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GIFT CERTIFICATES	\$ (2,137.00)	\$ (635.10)	\$ (1,773.00)	\$ (4,486.68)	\$ (1,340.65)	\$ (3,533.29)
CREDIT BOOK	\$ (68.84)	\$ (32.17)	\$ (9.50)	\$ (775.62)	\$ (322.49)	\$ (1,593.88)
PRO SHOP SALES	\$ 12,389.91	\$ 3,065.56	\$ 15,774.64	\$ 22,330.48	\$ 7,538.86	\$ 9,534.40
HANDICAP REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SOLAR REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC. SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 19,000.00
<b>SUBTOTAL</b>	<b>\$ 14,037.50</b>	<b>\$ 4,491.96</b>	<b>\$ 16,891.24</b>	<b>\$ 24,214.18</b>	<b>\$ 12,262.90</b>	<b>\$ 29,029.10</b>
<b>TOTAL REVENUE</b>	<b>\$ 395,555.99</b>	<b>\$ 84,276.83</b>	<b>\$ 489,253.15</b>	<b>\$ 877,830.69</b>	<b>\$ 830,826.86</b>	<b>\$ 946,047.59</b>

## CAPTAINS GOLF COURSE COMPARISON REPORT

### CALENDAR YEAR THROUGH MARCH ( 3 months )

	<u>YEAR 2019</u>	<u>YEAR 2020</u>	<u>YEAR 2021</u>	<u>YEAR 2022</u>	<u>YEAR 2023</u>	<u>YEAR 2024</u>
<b>REVENUE</b>						
<b>MEMBERSHIPS:</b>						
RESIDENTS - Early	\$ 154,771.00	\$ 246,562.02	\$ 171,288.00	\$ 272,236.00	\$ 249,321.00	\$ 242,215.00
RESIDENTS - Morning	\$ 84,777.45	\$ 122,871.00	\$ 83,214.70	\$ 139,356.00	\$ 168,430.40	\$ 161,125.50
RESIDENTS - Twilight	\$ 12,042.00	\$ 18,864.00	\$ 18,720.00	\$ 19,760.00	\$ 21,040.00	\$ 28,625.00
CHARTER NON-RESIDENTS	\$ 4,344.00	\$ -	\$ 6,080.00	\$ 5,205.00	\$ -	\$ 5,745.00
NON-RESIDENTS	\$ 169,869.00	\$ 230,894.00	\$ 250,531.00	\$ 376,500.60	\$ 424,974.96	\$ 400,329.65
NON-RESIDENT TWILIGHT	\$ 8,004.00	\$ 24,910.00	\$ 32,448.00	\$ 48,071.00	\$ 42,144.00	\$ 46,221.95
COLLEGIATE	\$ 3,442.00	\$ 1,183.00	\$ 4,833.00	\$ 4,630.00	\$ 3,750.00	\$ 1,950.00
JUNIORS	\$ 472.00	\$ 776.00	\$ 1,292.00	\$ 1,265.00	\$ 1,312.00	\$ 1,000.00
<b>SUBTOTAL</b>	<b>\$ 437,721.45</b>	<b>\$ 646,060.02</b>	<b>\$ 568,406.70</b>	<b>\$ 867,023.60</b>	<b>\$ 910,972.36</b>	<b>\$ 887,212.10</b>
<b>GREEN FEES:</b>						
18 HOLE GREEN FEE	\$ 11,905.00	\$ 12,755.00	\$ 16,163.00	\$ 19,990.00	\$ 21,745.00	\$ 19,482.00
TWILIGHT GREEN FEES	\$ 4,610.00	\$ 5,665.00	\$ 7,722.00	\$ 5,895.00	\$ 5,660.00	\$ 9,119.00
BACK 9 GREEN FEES	\$ 182.00	\$ 470.00	\$ 3,865.00	\$ 3,595.00	\$ 8,200.00	\$ 2,196.00
ADVANCED RESERVATIONS	\$ 1,900.00	\$ 10,692.20	\$ 6,850.00	\$ 3,290.00	\$ 21,113.45	\$ 975.00
<b>SUBTOTAL</b>	<b>\$ 18,597.00</b>	<b>\$ 29,582.20</b>	<b>\$ 34,600.00</b>	<b>\$ 32,770.00</b>	<b>\$ 56,718.45</b>	<b>\$ 31,772.00</b>
<b>CARTS:</b>						
18 HOLE CART	\$ 6,161.32	\$ 8,122.47	\$ 11,747.07	\$ 9,894.08	\$ 17,913.67	\$ 9,281.23
9 HOLE CART	\$ 2,749.77	\$ 4,057.60	\$ 6,546.63	\$ 3,943.27	\$ 8,194.83	\$ 5,088.28
<b>SUBTOTAL</b>	<b>\$ 8,911.09</b>	<b>\$ 12,180.07</b>	<b>\$ 18,293.70</b>	<b>\$ 13,837.35</b>	<b>\$ 26,108.50</b>	<b>\$ 14,369.51</b>
DRIVING RANGE	\$ 5,169.00	\$ 5,229.00	\$ 2,774.00	\$ 8,939.00	\$ 10,839.00	\$ 7,144.00
PULL CARTS	\$ 285.24	\$ 153.36	\$ 275.65	\$ -	\$ 173.16	\$ 236.28
SNACK BAR RENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GIFT CERTIFICATES	\$ (820.90)	\$ (4,192.73)	\$ 484.00	\$ (2,715.68)	\$ (834.36)	\$ 151.33
CREDIT BOOK	\$ (378.13)	\$ (520.59)	\$ (25.10)	\$ (1,167.48)	\$ (877.91)	\$ (1,929.60)
PRO SHOP SALES	\$ 16,248.10	\$ 16,693.83	\$ 17,409.42	\$ 25,264.15	\$ 13,727.45	\$ 16,934.75
HANDICAP REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SOLAR REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC. SALES	\$ -	\$ -	\$ -	\$ 8.00	\$ 287.15	\$ 21,915.00
<b>SUBTOTAL</b>	<b>\$ 20,503.31</b>	<b>\$ 17,362.87</b>	<b>\$ 20,917.97</b>	<b>\$ 30,327.99</b>	<b>\$ 23,314.49</b>	<b>\$ 44,451.76</b>
<b>TOTAL REVENUE</b>	<b>\$ 485,732.85</b>	<b>\$ 705,185.16</b>	<b>\$ 642,218.37</b>	<b>\$ 943,958.94</b>	<b>\$ 1,017,113.80</b>	<b>\$ 977,805.37</b>

# CAPTAINS GOLF COURSE COMPARISON REPORT

FISCAL YEAR THROUGH MARCH ( 9 months )

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	<u>FY 2023</u>	<u>FY 2024</u>
<b>REVENUE</b>						
<b>MEMBERSHIPS:</b>						
RESIDENTS - Early	\$ 172,751.00	\$ 259,233.02	\$ 194,400.00	\$ 279,607.00	\$ 249,801.00	\$ 246,365.00
RESIDENTS - Morning	\$ 83,982.45	\$ 126,211.00	\$ 82,421.70	\$ 143,623.00	\$ 171,710.40	\$ 164,095.50
RESIDENTS - Twilight	\$ 16,529.00	\$ 24,296.00	\$ 25,416.00	\$ 22,568.00	\$ 26,988.40	\$ 29,705.00
CHARTER NON-RESIDENTS	\$ 4,344.00	\$ -	\$ 6,080.00	\$ 26,005.00	\$ -	\$ 7,910.00
NON-RESIDENTS	\$ 179,034.00	\$ 241,348.00	\$ 275,131.00	\$ 358,504.60	\$ 427,054.96	\$ 404,659.65
NON-RESIDENT TWILIGHT	\$ 10,158.00	\$ 28,018.00	\$ 39,484.00	\$ 50,871.00	\$ 44,454.00	\$ 48,357.95
COLLEGIATE	\$ 4,182.00	\$ 2,128.00	\$ 6,054.00	\$ 5,851.00	\$ 4,200.00	\$ 2,400.00
JUNIORS	\$ 1,557.00	\$ 1,164.00	\$ 1,516.00	\$ 1,849.00	\$ 1,312.00	\$ 1,496.00
<b>SUBTOTAL</b>	<b>\$ 472,537.45</b>	<b>\$ 682,398.02</b>	<b>\$ 630,502.70</b>	<b>\$ 888,878.60</b>	<b>\$ 925,520.76</b>	<b>\$ 904,989.10</b>
<b>GREEN FEES:</b>						
18 HOLE GREEN FEE	\$ 1,010,025.34	\$ 1,045,402.58	\$ 1,332,424.58	\$ 1,170,145.49	\$ 1,237,201.56	\$ 1,302,792.99
TWILIGHT GREEN FEES	\$ 116,006.20	\$ 122,058.00	\$ 184,607.88	\$ 157,021.89	\$ 158,468.50	\$ 307,968.15
BACK 9 GREEN FEES	\$ 57,989.04	\$ 68,312.00	\$ 88,488.95	\$ 121,346.25	\$ 188,195.01	\$ 32,023.00
ADVANCED RESERVATIONS	\$ 55,487.00	\$ 64,748.60	\$ 33,953.80	\$ 37,644.25	\$ 68,319.00	\$ 85,449.55
<b>SUBTOTAL</b>	<b>\$ 1,239,507.58</b>	<b>\$ 1,300,521.18</b>	<b>\$ 1,639,475.21</b>	<b>\$ 1,486,157.88</b>	<b>\$ 1,652,184.07</b>	<b>\$ 1,728,233.69</b>
<b>CARTS:</b>						
18 HOLE CART	\$ 365,384.71	\$ 364,332.37	\$ 473,937.52	\$ 454,720.58	\$ 469,190.51	\$ 476,087.43
9 HOLE CART	\$ 87,704.83	\$ 93,124.74	\$ 116,707.10	\$ 103,652.27	\$ 120,938.53	\$ 117,618.16
<b>SUBTOTAL</b>	<b>\$ 453,089.54</b>	<b>\$ 457,457.11</b>	<b>\$ 590,644.62</b>	<b>\$ 558,372.85</b>	<b>\$ 590,129.04</b>	<b>\$ 593,705.59</b>
DRIVING RANGE	\$ 87,651.00	\$ 91,326.00	\$ 123,140.00	\$ 114,616.00	\$ 108,616.50	\$ 113,772.00
PULL CARTS	\$ 6,313.45	\$ 5,564.55	\$ 7,027.73	\$ 3,218.78	\$ 4,659.40	\$ 5,428.01
SNACK BAR RENT	\$ 26,500.00	\$ 28,202.16	\$ 10,000.00	\$ 25,000.00	\$ 24,603.05	\$ 35,500.00
GIFT CERTIFICATES	\$ (4,506.54)	\$ (3,151.91)	\$ 7,117.60	\$ 12,802.14	\$ 9,130.06	\$ 12,709.18
CREDIT BOOK	\$ (4,965.77)	\$ 2,028.40	\$ 4,985.20	\$ 16,936.55	\$ 12,182.38	\$ 4,830.56
PRO SHOP SALES	\$ 192,813.61	\$ 186,066.00	\$ 172,436.51	\$ 198,101.34	\$ 182,148.19	\$ 263,822.57
HANDICAP REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,480.00
SOLAR REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC. SALES	\$ -	\$ -	\$ -	\$ 6,231.27	\$ 4,585.71	\$ 28,170.10
<b>SUBTOTAL</b>	<b>\$ 303,805.75</b>	<b>\$ 310,035.20</b>	<b>\$ 324,707.04</b>	<b>\$ 376,906.08</b>	<b>\$ 345,925.29</b>	<b>\$ 466,712.42</b>
<b>TOTAL REVENUE</b>	<b>\$ 2,468,940.32</b>	<b>\$ 2,750,411.51</b>	<b>\$ 3,185,329.57</b>	<b>\$ 3,310,315.41</b>	<b>\$ 3,513,759.16</b>	<b>\$ 3,693,640.80</b>

FY 2024 Projections by month

REVENUES:	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTALS
Season Passes	\$ 12,000	\$ 6,000	\$ 3,664	\$ -	\$ -	\$ -	\$ -	\$ 204,606	\$ 457,355	\$ 324,963	\$ 156,464	\$ 38,514	\$ 1,203,566
Green Fees	\$ 510,661	\$ 510,661	\$ 297,886	\$ 191,498	\$ 63,833	\$ 21,278	\$ 21,278	\$ 21,278	\$ 42,555	\$ 63,833	\$ 127,665	\$ 255,330	\$ 2,127,754
Cart Fees	\$ 167,585	\$ 175,565	\$ 119,704	\$ 87,783	\$ 31,921	\$ 7,980	\$ 5,586	\$ 3,990	\$ 6,384	\$ 31,921	\$ 63,842	\$ 95,763	\$ 798,024
Driving Range	\$ 28,507	\$ 37,416	\$ 24,944	\$ 17,817	\$ 7,127	\$ 1,782	\$ 3,563	\$ 3,563	\$ 14,254	\$ 16,035	\$ 19,599	\$ 19,599	\$ 178,171
Pro Shop Revenues	\$ 47,000	\$ 40,000	\$ 25,770	\$ 20,000	\$ 10,000	\$ 4,000	\$ 5,000	\$ 2,000	\$ 20,000	\$ 25,000	\$ 30,000	\$ 45,000	\$ 273,770
Restaurant Rent	\$ 8,000	\$ 8,000	\$ 6,000	\$ 4,000	\$ 2,500	\$ -	\$ -	\$ -	\$ 1,500	\$ 2,000	\$ 6,000	\$ 7,000	\$ 45,000
Solar Array	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 72,517	\$ -	\$ 72,517
Miscellaneous	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL REVENUES</b>	<b>\$ 773,753</b>	<b>\$ 777,642</b>	<b>\$ 477,967</b>	<b>\$ 321,098</b>	<b>\$ 115,380</b>	<b>\$ 35,039</b>	<b>\$ 35,427</b>	<b>\$ 235,437</b>	<b>\$ 531,358</b>	<b>\$ 461,970</b>	<b>\$ 472,523</b>	<b>\$ 461,206</b>	<b>\$ 4,698,802</b>
<b>EXPENSES:</b>													
Wages	\$ 170,600	\$ 170,600	\$ 153,012	\$ 133,666	\$ 123,113	\$ 112,561	\$ 116,078	\$ 87,938	\$ 119,596	\$ 130,148	\$ 167,082	\$ 274,366	\$ 1,758,758
Operating Expenses	\$ 148,899	\$ 143,301	\$ 116,432	\$ 66,053	\$ 59,336	\$ 40,303	\$ 40,303	\$ 50,379	\$ 79,487	\$ 118,671	\$ 123,149	\$ 133,225	\$ 1,119,538
Pro Shop Purchases	\$ 26,400	\$ 24,000	\$ 16,800	\$ 10,800	\$ 4,800	\$ 6,000	\$ -	\$ -	\$ -	\$ 40,800	\$ 55,200	\$ 55,200	\$ 240,000
Life Insurance	\$ 712	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 712
Unemployment	\$ -	\$ -	\$ -	\$ -	\$ 7,000	\$ 9,000	\$ 9,000	\$ 9,000	\$ 9,000	\$ 7,000	\$ -	\$ -	\$ 50,000
Health Insurance	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 31,091	\$ 373,092
Medicare	\$ 26,050	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,050
Compensated Absences	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000
Workers Compensation	\$ 16,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,000
Retirement/Pension	\$ 296,705	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 296,705
Liability & Property Insurance	\$ 82,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 82,000
Transfer to Trust	\$ 21,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,000
Contractual Obligations	\$ 33,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,000
Indirect Costs	\$ 211,619	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 211,619
Transfer to Capital Stabilization	\$ 350,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350,000
FY23 Capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES</b>	<b>\$ 1,434,075</b>	<b>\$ 368,991</b>	<b>\$ 317,335</b>	<b>\$ 241,609</b>	<b>\$ 225,340</b>	<b>\$ 198,955</b>	<b>\$ 196,472</b>	<b>\$ 178,408</b>	<b>\$ 239,174</b>	<b>\$ 327,710</b>	<b>\$ 376,522</b>	<b>\$ 493,882</b>	<b>\$ 4,598,474</b>
<b>SURPLUS/(DEFICIT)</b>	<b>\$ (660,322)</b>	<b>\$ 408,651</b>	<b>\$ 160,632</b>	<b>\$ 79,488</b>	<b>\$ (109,959)</b>	<b>\$ (163,915)</b>	<b>\$ (161,045)</b>	<b>\$ 57,029</b>	<b>\$ 292,184</b>	<b>\$ 134,260</b>	<b>\$ 96,001</b>	<b>\$ (32,676)</b>	<b>\$ 100,328</b>

REVENUES:	ACTUAL JUL	ACTUAL AUG	ACTUAL SEP	ACTUAL OCT	ACTUAL NOV	ACTUAL DEC	ACTUAL JAN	ACTUAL FEB	ACTUAL MAR	PROJECTED APR	PROJECTED MAY	PROJECTED JUN	TOTALS
Season Passes	\$ 7,821	\$ 2,240	\$ 3,201	\$ 3,215	\$ -	\$ -	\$ -	\$ 1,300	\$ 885,912	\$ -	\$ -	\$ -	\$ 903,689
Green Fees	\$ 597,856	\$ 544,328	\$ 290,237	\$ 181,402	\$ 45,288	\$ 17,421	\$ 3,058	\$ 6,871	\$ 21,843	\$ -	\$ -	\$ -	\$ 1,718,305
Cart Fees	\$ 189,993	\$ 169,388	\$ 104,856	\$ 80,290	\$ 24,933	\$ 9,936	\$ 1,941	\$ 3,185	\$ 9,474	\$ -	\$ -	\$ -	\$ 593,996
Driving Range	\$ 41,370	\$ 32,688	\$ 14,808	\$ 9,619	\$ 4,145	\$ 2,065	\$ 420	\$ 1,319	\$ 5,411	\$ -	\$ -	\$ -	\$ 112,045
Pro Shop Revenues	\$ 74,086	\$ 64,117	\$ 39,702	\$ 31,274	\$ 16,300	\$ 14,008	\$ 5,381	\$ 2,019	\$ 9,534	\$ -	\$ -	\$ -	\$ 256,422
Restaurant Rent	\$ -	\$ -	\$ -	\$ -	\$ 19,500	\$ 16,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,500
Solar Array	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Miscellaneous	\$ 3,270	\$ 2,155	\$ 15	\$ 380	\$ -	\$ -	\$ -	\$ 2,915	\$ 19,000	\$ -	\$ -	\$ -	\$ 27,735
Gift Certificates	\$ (9,078)	\$ (2,356)	\$ 88	\$ (2,738)	\$ 865	\$ 22,091	\$ 3,055	\$ 630	\$ (3,533)	\$ -	\$ -	\$ -	\$ 9,025
Credit Book	\$ 469	\$ 5,691	\$ 1,265	\$ 2,855	\$ 232	\$ (3,416)	\$ (183)	\$ (153)	\$ (1,594)	\$ -	\$ -	\$ -	\$ 5,166
<b>TOTAL REVENUES</b>	<b>\$ 905,788</b>	<b>\$ 818,252</b>	<b>\$ 454,173</b>	<b>\$ 316,497</b>	<b>\$ 111,263</b>	<b>\$ 78,106</b>	<b>\$ 13,672</b>	<b>\$ 18,086</b>	<b>\$ 946,048</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,661,883</b>
<b>EXPENSES:</b>													
Wages	\$ 127,877	\$ 164,274	\$ 157,194	\$ 145,423	\$ 188,454	\$ 100,449	\$ 84,837	\$ 82,851	\$ 84,509	\$ -	\$ -	\$ -	\$ 1,135,967
Operating Expenses	\$ 53,472	\$ 101,993	\$ 110,788	\$ 115,269	\$ 30,249	\$ 187,587	\$ 46,510	\$ 40,947	\$ 78,698	\$ -	\$ -	\$ -	\$ 765,494
Pro Shop Purchases	\$ 12,475	\$ 21,196	\$ 36,360	\$ 18,697	\$ 13,532	\$ 43,781	\$ 1,158	\$ 14,087	\$ 57,593	\$ -	\$ -	\$ -	\$ 218,819
Life Insurance	\$ 53	\$ 53	\$ 53	\$ 63	\$ 50	\$ 53	\$ 53	\$ 43	\$ 43	\$ -	\$ -	\$ -	\$ 463
Unemployment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 598	\$ 2,846	\$ 8,127	\$ 7,562	\$ -	\$ -	\$ -	\$ 19,073
Health Insurance	\$ 23,705	\$ 23,705	\$ 22,308	\$ 23,007	\$ 23,007	\$ 45,387	\$ -	\$ 20,972	\$ 20,972	\$ -	\$ -	\$ -	\$ 203,061
Medicare	\$ -	\$ -	\$ -	\$ -	\$ 6,609	\$ 5,720	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,328
Compensated Absences	\$ 1,308	\$ 6,000	\$ -	\$ -	\$ 1,550	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,858
Workers Compensation	\$ 11,324	\$ -	\$ -	\$ -	\$ 1,551	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,875
Retirement/Pension	\$ 296,705	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 296,705
Liability & Property Insurance	\$ 70,387	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 70,387
Transfer to Trust	\$ -	\$ -	\$ -	\$ 21,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,000
Indirect Costs	\$ -	\$ 211,619	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 211,619
Transfer to Capital Stabilization	\$ -	\$ 350,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350,000
Capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FY23 Capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL EXPENSES</b>	<b>\$ 597,404</b>	<b>\$ 678,780</b>	<b>\$ 326,683</b>	<b>\$ 323,459</b>	<b>\$ 265,001</b>	<b>\$ 383,515</b>	<b>\$ 135,409</b>	<b>\$ 167,027</b>	<b>\$ 249,376</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,326,649</b>
<b>SURPLUS/(DEFICIT)</b>	<b>\$ 308,383</b>	<b>\$ 139,472</b>	<b>\$ 127,489</b>	<b>\$ (6,962)</b>	<b>\$ (153,739)</b>	<b>\$ (305,409)</b>	<b>\$ (121,732)</b>	<b>\$ 118,911</b>	<b>\$ 696,672</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 335,234</b>

**MONTH: Mar-24**

DATE	DAY	GUEST PLAY							MEMBER PLAY				GRAND TOTALS	COMMENTSWEATHER
		18	B-9	TW-LT	PP	COMP	OTHER	TOT-GST	18	B-9	TW-LT	TOT-MBR		
1	FRI	1	-	1	-	-	-	2	51	-	5	56	58	Cloudy, 41 deg
2	SAT	35	-	1	-	1	-	37	37	7	24	68	105	Cludy, Rain PM, 47 deg
3	SUN	6	-	16	-	-	-	22	41	6	26	73	95	Drizzle, 45 deg
4	MON	4	-	6	-	-	-	10	52	-	9	61	71	Rainy, 43 deg
5	TUE	-	-	-	-	-	-	-	22	-	-	22	22	Misty, 43 deg
6	WED	11	-	8	-	-	-	19	48	-	8	56	75	Cloudy, PM Rain 48 deg
7	THU	-	-	-	-	-	-	-	-	-	-	-	-	Closed, Rain
8	FRI	-	1	3	-	-	-	4	32	-	6	38	42	Cloudy, 42 deg
9	SAT	18	7	6	-	4	-	35	48	-	28	76	111	Cloudy, 43 deg
10	SUN	-	-	-	-	-	-	-	-	-	-	-	-	Closed, Rain
11	MON	-	-	3	-	-	-	3	14	-	3	17	20	Cold, Windy, 36 deg
12	TUE	10	-	13	-	-	-	23	27	17	-	44	67	Sunny, Windy, 43 deg
13	WED	16	-	10	-	-	-	26	72	5	28	105	131	Sunny, 52 deg
14	THU	25	2	16	-	5	-	48	72	2	27	101	149	Sunny, Nice, 48 deg
15	FRI	9	1	8	-	-	-	18	46	-	8	54	72	Partly Sunny, 52 deg
16	SAT	35	7	21	-	8	-	71	36	-	60	96	167	Sun, Nice, 50 deg
17	SUN	24	-	21	-	1	-	46	28	-	40	66	112	Rain AM, SUN PM, 52 deg
18	MON	8	-	13	-	-	-	21	71	6	19	96	117	Overcast, 48 deg
19	TUE	6	-	3	-	-	-	9	20	9	-	29	38	Sunny, 42 deg
20	WED	12	-	14	-	-	-	26	66	-	38	104	130	Sunny, Windy, 47 deg
21	THU	2	-	-	-	-	-	2	2	-	-	2	4	Sun, Cold, 38 deg
22	FRI	30	4	1	-	-	-	35	36	-	13	49	84	Sunny, 42 deg
23	SAT	10	7	1	-	-	-	18	21	7	4	32	50	Rainy, 49 deg
24	SUN	-	-	-	-	-	-	-	15	-	7	22	22	Cold, Windy, 34 deg
25	MON	-	-	1	-	1	-	2	25	-	8	33	35	Windy, 36 deg
26	TUE	-	-	2	-	-	-	2	7	-	-	7	9	Rainy, Windy, 38 deg
27	WED	6	-	8	-	-	-	14	65	-	25	90	104	Heavy Mist, 47 deg
28	THU	-	-	2	-	-	-	2	1	-	-	1	3	Rain, 45 deg
29	FRI	-	-	-	-	-	-	-	-	-	-	-	-	Closed, Rain
30	SAT	35	14	19	-	1	-	69	92	8	22	122	191	Sunny, 52 deg
31	SUN	7	13	9	-	2	-	31	39	2	24	65	96	Sunny, 51 deg, Easter
<b>TOTALS</b>		<b>310</b>	<b>56</b>	<b>206</b>	<b>-</b>	<b>23</b>	<b>-</b>	<b>595</b>	<b>1,084</b>	<b>69</b>	<b>432</b>	<b>1,585</b>	<b>2,180</b>	<b>Closed 3 Days</b>
<b>March-23</b>		<b>268</b>	<b>128</b>	<b>99</b>	<b>-</b>	<b>13</b>	<b>-</b>	<b>508</b>	<b>1,356</b>	<b>385</b>	<b>149</b>	<b>1,890</b>	<b>2,398</b>	<b>Closed 3 Days</b>
<b>March-22</b>		<b>294</b>	<b>72</b>	<b>146</b>	<b>6</b>	<b>12</b>	<b>-</b>	<b>530</b>	<b>1,318</b>	<b>313</b>	<b>263</b>	<b>1,894</b>	<b>2,424</b>	<b>Closed 6 Days</b>
<b>March-21</b>		<b>261</b>	<b>59</b>	<b>243</b>	<b>-</b>	<b>44</b>	<b>-</b>	<b>607</b>	<b>1,977</b>	<b>310</b>	<b>723</b>	<b>3,010</b>	<b>3,617</b>	<b>Closed 2 days</b>
<b>March-20</b>		<b>81</b>	<b>18</b>	<b>92</b>	<b>-</b>	<b>28</b>	<b>-</b>	<b>219</b>	<b>582</b>	<b>44</b>	<b>157</b>	<b>783</b>	<b>1,002</b>	<b>Closed 18 days-2-Snow/16-COVID</b>
<b>March-19</b>		<b>183</b>	<b>5</b>	<b>157</b>	<b>2</b>	<b>23</b>	<b>-</b>	<b>370</b>	<b>747</b>	<b>100</b>	<b>153</b>	<b>1,000</b>	<b>1,370</b>	<b>Closed 12 days</b>
<b>March-18</b>		<b>209</b>	<b>7</b>	<b>84</b>	<b>-</b>	<b>6</b>	<b>-</b>	<b>306</b>	<b>412</b>	<b>62</b>	<b>88</b>	<b>562</b>	<b>868</b>	<b>Closed 19 days</b>
<b>March-17</b>		<b>108</b>	<b>14</b>	<b>56</b>	<b>6</b>	<b>12</b>	<b>-</b>	<b>196</b>	<b>594</b>	<b>155</b>	<b>79</b>	<b>828</b>	<b>1,024</b>	<b>Closed 6 days</b>
<b>March-16</b>		<b>139</b>	<b>15</b>	<b>115</b>	<b>8</b>	<b>41</b>	<b>-</b>	<b>318</b>	<b>964</b>	<b>209</b>	<b>331</b>	<b>1,504</b>	<b>1,822</b>	<b>Closed 4 days</b>
<b>March-15</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>Closed 31 days</b>
<b>March-14</b>		<b>84</b>	<b>2</b>	<b>67</b>	<b>7</b>	<b>7</b>	<b>-</b>	<b>167</b>	<b>361</b>	<b>89</b>	<b>120</b>	<b>570</b>	<b>737</b>	<b>Closed 16 days</b>
<b>March-13</b>		<b>323</b>	<b>23</b>	<b>220</b>	<b>-</b>	<b>31</b>	<b>-</b>	<b>597</b>	<b>702</b>	<b>177</b>	<b>196</b>	<b>1,075</b>	<b>1,672</b>	<b>Closed 6 days</b>
<b>March-12</b>		<b>243</b>	<b>14</b>	<b>233</b>	<b>34</b>	<b>30</b>	<b>-</b>	<b>554</b>	<b>1,166</b>	<b>384</b>	<b>201</b>	<b>1,751</b>	<b>2,305</b>	<b>Closed 2 days</b>
<b>March-11</b>		<b>579</b>	<b>10</b>	<b>248</b>	<b>12</b>	<b>31</b>	<b>-</b>	<b>880</b>	<b>934</b>	<b>218</b>	<b>208</b>	<b>1,360</b>	<b>2,240</b>	<b>Closed 1 day</b>
<b>March-10</b>		<b>196</b>	<b>10</b>	<b>190</b>	<b>18</b>	<b>14</b>	<b>-</b>	<b>428</b>	<b>654</b>	<b>34</b>	<b>185</b>	<b>873</b>	<b>1,301</b>	<b>Closed 12 days</b>
<b>March-09</b>		<b>233</b>	<b>19</b>	<b>213</b>	<b>30</b>	<b>34</b>	<b>-</b>	<b>529</b>	<b>906</b>	<b>52</b>	<b>181</b>	<b>1,139</b>	<b>1,668</b>	<b>Closed 9 days</b>
<b>March-08</b>		<b>214</b>	<b>20</b>	<b>159</b>	<b>53</b>	<b>24</b>	<b>-</b>	<b>470</b>	<b>645</b>	<b>97</b>	<b>261</b>	<b>1,003</b>	<b>1,473</b>	<b>Closed 2 days</b>
<b>March-07</b>		<b>369</b>	<b>15</b>	<b>194</b>	<b>66</b>	<b>31</b>	<b>-</b>	<b>675</b>	<b>916</b>	<b>113</b>	<b>253</b>	<b>1,282</b>	<b>1,957</b>	<b>Closed 6 days</b>
<b>March-06</b>		<b>236</b>	<b>36</b>	<b>157</b>	<b>40</b>	<b>55</b>	<b>-</b>	<b>524</b>	<b>794</b>	<b>91</b>	<b>175</b>	<b>1,060</b>	<b>1,584</b>	<b>Closed 10 days</b>
<b>March-05</b>		<b>149</b>	<b>7</b>	<b>39</b>	<b>19</b>	<b>35</b>	<b>-</b>	<b>249</b>	<b>288</b>	<b>53</b>	<b>41</b>	<b>382</b>	<b>631</b>	<b>Closed 26 days</b>
<b>March-04</b>		<b>163</b>	<b>16</b>	<b>62</b>	<b>32</b>	<b>25</b>	<b>2</b>	<b>300</b>	<b>691</b>	<b>80</b>	<b>74</b>	<b>845</b>	<b>1,145</b>	<b>Closed 18 days</b>
<b>March-03</b>		<b>289</b>	<b>50</b>	<b>108</b>	<b>142</b>	<b>12</b>	<b>3</b>	<b>604</b>	<b>553</b>	<b>47</b>	<b>99</b>	<b>699</b>	<b>1,303</b>	<b>Closed 23 days</b>
<b>March-02</b>		<b>445</b>	<b>30</b>	<b>313</b>	<b>95</b>	<b>51</b>	<b>-</b>	<b>934</b>	<b>1,205</b>	<b>100</b>	<b>284</b>	<b>1,589</b>	<b>2,523</b>	<b>Closed 3 days</b>
<b>March-01</b>		<b>440</b>	<b>19</b>	<b>113</b>	<b>137</b>	<b>31</b>	<b>-</b>	<b>740</b>	<b>721</b>	<b>10</b>	<b>26</b>	<b>757</b>	<b>1,497</b>	<b>Closed 13 days</b>
<b>March-00</b>		<b>516</b>	<b>83</b>	<b>63</b>	<b>162</b>	<b>-</b>	<b>-</b>	<b>824</b>	<b>1,214</b>	<b>119</b>	<b>48</b>	<b>1,381</b>	<b>2,205</b>	<b>Closed 5 days</b>

# CALENDAR YEAR 2024 PLAY TOTALS

	GUEST PLAY						MEMBER PLAY				TOTAL PLAY	Member Play %
	18 hole green	Prepays	Back 9 w/mbr	Twilight green	Misc.	Guest Play	18 hole play	Back 9 play	Twilight play	Member Play	Monthly Totals	
January	50	-	5	34	12	101	427	72	111	610	711	86%
February	129	-	2	64	20	215	504	3	181	688	903	76%
March	310	-	56	206	23	595	1,084	69	432	1,585	2,180	73%
April	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
May	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
June	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
July	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
August	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
September	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
October	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
November	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
December	-	-	-	-	-	-	-	-	-	-	-	#DIV/0!
<b>TOTALS</b>	<b>489</b>	<b>-</b>	<b>63</b>	<b>304</b>	<b>55</b>	<b>911</b>	<b>2,015</b>	<b>144</b>	<b>724</b>	<b>2,883</b>	<b>3,794</b>	<b>76%</b>
<b>2023</b>	<b>26,155</b>	<b>1,304</b>	<b>1,482</b>	<b>12,238</b>	<b>3,660</b>	<b>44,839</b>	<b>30,322</b>	<b>5,445</b>	<b>11,500</b>	<b>47,267</b>	<b>92,106</b>	<b>51%</b>
<b>2022</b>	<b>25,465</b>	<b>1,650</b>	<b>6,471</b>	<b>6,867</b>	<b>2,760</b>	<b>43,213</b>	<b>30,465</b>	<b>8,671</b>	<b>7,407</b>	<b>46,543</b>	<b>89,756</b>	<b>52%</b>
<b>2021</b>	<b>26,122</b>	<b>1,201</b>	<b>3,939</b>	<b>8,265</b>	<b>1,376</b>	<b>40,903</b>	<b>34,259</b>	<b>7,995</b>	<b>10,569</b>	<b>52,823</b>	<b>93,726</b>	<b>56%</b>
<b>2020</b>	<b>23,830</b>	<b>531</b>	<b>2,503</b>	<b>8,682</b>	<b>564</b>	<b>36,110</b>	<b>3,240</b>	<b>4,728</b>	<b>11,480</b>	<b>48,648</b>	<b>84,758</b>	<b>57%</b>
<b>2019</b>	<b>22,138</b>	<b>1,769</b>	<b>2,344</b>	<b>6,082</b>	<b>2,591</b>	<b>34,924</b>	<b>26,234</b>	<b>5,425</b>	<b>6,833</b>	<b>38,492</b>	<b>73,416</b>	<b>52%</b>
<b>2018</b>	<b>22,289</b>	<b>1,888</b>	<b>2,032</b>	<b>6,112</b>	<b>3,932</b>	<b>36,253</b>	<b>25,608</b>	<b>6,171</b>	<b>6,363</b>	<b>38,142</b>	<b>74,395</b>	<b>51%</b>
<b>2017</b>	<b>21,905</b>	<b>1,907</b>	<b>1,825</b>	<b>6,534</b>	<b>2,926</b>	<b>35,097</b>	<b>26,477</b>	<b>6,426</b>	<b>5,477</b>	<b>38,380</b>	<b>73,477</b>	<b>52%</b>
<b>2016</b>	<b>23,902</b>	<b>2,357</b>	<b>1,809</b>	<b>6,595</b>	<b>4,206</b>	<b>38,869</b>	<b>27,309</b>	<b>7,663</b>	<b>5,577</b>	<b>40,549</b>	<b>79,418</b>	<b>51%</b>
<b>2015</b>	<b>25,318</b>	<b>2,216</b>	<b>1,174</b>	<b>6,117</b>	<b>3,435</b>	<b>38,260</b>	<b>24,845</b>	<b>5,605</b>	<b>5,502</b>	<b>35,952</b>	<b>74,212</b>	<b>48%</b>
<b>2014</b>	<b>23,422</b>	<b>2,405</b>	<b>929</b>	<b>5,885</b>	<b>3,867</b>	<b>36,508</b>	<b>26,145</b>	<b>5,975</b>	<b>3,932</b>	<b>36,052</b>	<b>72,560</b>	<b>50%</b>
<b>2013</b>	<b>23,220</b>	<b>2,438</b>	<b>1,138</b>	<b>6,311</b>	<b>3,799</b>	<b>36,906</b>	<b>25,748</b>	<b>6,108</b>	<b>3,769</b>	<b>35,625</b>	<b>72,531</b>	<b>49%</b>
<b>2012</b>	<b>23,523</b>	<b>2,636</b>	<b>1,231</b>	<b>6,161</b>	<b>3,618</b>	<b>37,169</b>	<b>28,694</b>	<b>7,121</b>	<b>2,963</b>	<b>38,778</b>	<b>75,947</b>	<b>51%</b>
<b>2011</b>	<b>23,723</b>	<b>3,242</b>	<b>843</b>	<b>5,128</b>	<b>3,449</b>	<b>36,385</b>	<b>28,422</b>	<b>6,854</b>	<b>2,678</b>	<b>37,954</b>	<b>74,339</b>	<b>51%</b>
<b>2010</b>	<b>20,652</b>	<b>3,180</b>	<b>878</b>	<b>6,594</b>	<b>4,457</b>	<b>35,761</b>	<b>27,379</b>	<b>6,782</b>	<b>3,442</b>	<b>37,603</b>	<b>73,364</b>	<b>51%</b>
<b>2009</b>	<b>22,986</b>	<b>3,517</b>	<b>2,089</b>	<b>5,011</b>	<b>5,218</b>	<b>38,821</b>	<b>26,929</b>	<b>6,107</b>	<b>3,160</b>	<b>36,196</b>	<b>75,017</b>	<b>48%</b>
<b>2008</b>	<b>23,524</b>	<b>4,582</b>	<b>1,204</b>	<b>5,837</b>	<b>5,816</b>	<b>40,963</b>	<b>25,997</b>	<b>6,959</b>	<b>5,918</b>	<b>38,874</b>	<b>79,837</b>	<b>49%</b>
<b>2007</b>	<b>24,113</b>	<b>4,858</b>	<b>1,177</b>	<b>6,544</b>	<b>6,577</b>	<b>43,269</b>	<b>29,758</b>	<b>7,470</b>	<b>3,353</b>	<b>40,581</b>	<b>83,850</b>	<b>48%</b>
<b>2006</b>	<b>22,099</b>	<b>7,080</b>	<b>1,485</b>	<b>5,828</b>	<b>6,962</b>	<b>43,454</b>	<b>31,342</b>	<b>7,376</b>	<b>3,654</b>	<b>42,372</b>	<b>85,826</b>	<b>49%</b>
<b>2005</b>	<b>16,577</b>	<b>11,948</b>	<b>2,162</b>	<b>4,601</b>	<b>6,404</b>	<b>41,692</b>	<b>28,879</b>	<b>7,270</b>	<b>4,869</b>	<b>41,018</b>	<b>82,710</b>	<b>50%</b>
<b>2004</b>	<b>16,731</b>	<b>12,074</b>	<b>1,858</b>	<b>4,602</b>	<b>5,472</b>	<b>40,737</b>	<b>30,078</b>	<b>7,250</b>	<b>4,212</b>	<b>41,540</b>	<b>82,277</b>	<b>50%</b>
<b>2003</b>	<b>17,168</b>	<b>12,342</b>	<b>1,912</b>	<b>4,371</b>	<b>5,397</b>	<b>41,190</b>	<b>28,837</b>	<b>6,065</b>	<b>3,800</b>	<b>38,702</b>	<b>79,892</b>	<b>48%</b>
<b>2002</b>	<b>17,705</b>	<b>15,353</b>	<b>1,953</b>	<b>5,482</b>	<b>4,487</b>	<b>44,980</b>	<b>30,641</b>	<b>7,111</b>	<b>3,205</b>	<b>40,957</b>	<b>85,937</b>	<b>48%</b>
<b>2001</b>	<b>13,280</b>	<b>21,699</b>	<b>1,943</b>	<b>5,034</b>	<b>4,070</b>	<b>46,026</b>	<b>30,163</b>	<b>7,039</b>	<b>1,837</b>	<b>39,039</b>	<b>85,065</b>	<b>46%</b>
<b>2000</b>	<b>14,082</b>	<b>18,987</b>	<b>1,779</b>	<b>3,480</b>	<b>2,382</b>	<b>40,710</b>	<b>28,967</b>	<b>4,375</b>	<b>2,879</b>	<b>36,221</b>	<b>76,931</b>	<b>47%</b>

